

RENTAL PROPERTY ANALYSIS

For
John and Mary Demo

This Property Analysis is for "Rental Property" located at:

1. Sacramento, CA

| | | | |
|-----------------|--------|----------------------------|----|
| 2. Market Value | 97,500 | Assumed Appreciation Rate: | 5% |
| 3. Gross Income | 625 | Assumed Escalation Rate: | 5% |
| 4. Vacancy Rate | 2.00% | | |
| 5. Net Income | 7,350 | | |

6. OPERATING EXPENSES:

| | | | |
|-----------------------------|-----|--------------------------|----|
| 7. Yearly Property Tax | 800 | Assumed Escalation Rate: | 2% |
| 8. Annual Insurance Premium | 380 | Assumed Escalation Rate: | 3% |
| 9. Maintenance & Other | 500 | Assumed Escalation Rate: | 4% |

10. TOTAL OPERATING EXPENSES 1,680

11. NET OPERATING INCOME 5,670

12. Cost To Sell 6%

13. Depreciation Method SL 15.0 Years

14. Depreciation Base 53,720

| LOAN(S): | Date | Principal | Interest | Term | Payment | Balance |
|---------------------|---------|-----------|----------|------|---------|---------|
| Jones 2nd | 11/1993 | 10,000 | 15.00% | 120 | 125 | 10,000 |
| Rental 1st Mortgage | 3/1984 | 38,500 | 8.75% | 360 | 303 | 28,358 |

15. Marginal Income Tax Rate 41.00% 41.00% 41.00% 41.00% 41.00%

| 16. YEARS: | 1/2001 | 2001 | 2002 | 2003 | 2004 | 2005 |
|------------|--------|------|------|------|------|------|
|------------|--------|------|------|------|------|------|

| | | | | | | | |
|------------------|----|--------|---------|---------|---------|---------|---------|
| 17. Market Value | \$ | 97,500 | 102,375 | 107,494 | 112,868 | 118,512 | 124,437 |
| 18. Cost To Sell | \$ | 5,850 | 6,143 | 6,450 | 6,772 | 7,111 | 7,466 |
| 19. Loan Balance | \$ | 38,358 | 37,261 | 35,961 | 24,542 | 22,993 | 21,304 |
| 20. Equity | \$ | 53,292 | 58,971 | 65,083 | 81,555 | 88,408 | 95,667 |
| 21. Gross Profit | \$ | 34,642 | 40,321 | 46,433 | 62,905 | 69,758 | 77,017 |

| | | | | | | |
|--------------------------|----|--------|--------|-------|-------|-------|
| 22. Net Operating Income | \$ | 5,670 | 5,990 | 6,327 | 6,682 | 7,055 |
| 23. Less Loan Interest | \$ | 3,943 | 3,834 | 3,591 | 2,086 | 1,945 |
| 24. Less Depreciation | \$ | 3,581 | 3,581 | 3,581 | 298 | 0 |
| 25. Taxable Income | \$ | -1,854 | -1,425 | -845 | 4,297 | 5,110 |

| | | | | | | |
|-------------------------|----|-------|-------|--------|--------|--------|
| 26. Loan Payments | \$ | 5,135 | 5,135 | 15,010 | 3,635 | 3,635 |
| 27. Pre-Tax Cash Flow | \$ | 535 | 856 | -8,682 | 3,047 | 3,421 |
| 28. Tax Savings | \$ | 760 | 584 | 346 | -1,762 | -2,095 |
| 29. After-Tax Cash Flow | \$ | 1,296 | 1,440 | -8,336 | 1,286 | 1,326 |
| 30. Mortgage Reduction | \$ | 1,192 | 1,301 | 11,419 | 1,548 | 1,689 |

RETURN ON EQUITY:

| | | | | | |
|-------------------------|--------|--------|---------|-------|-------|
| 31. After-Tax Cash Flow | 2.43% | 2.44% | -12.81% | 1.58% | 1.50% |
| 32. Equity Increase | 10.17% | 10.36% | 25.31% | 8.40% | 8.21% |

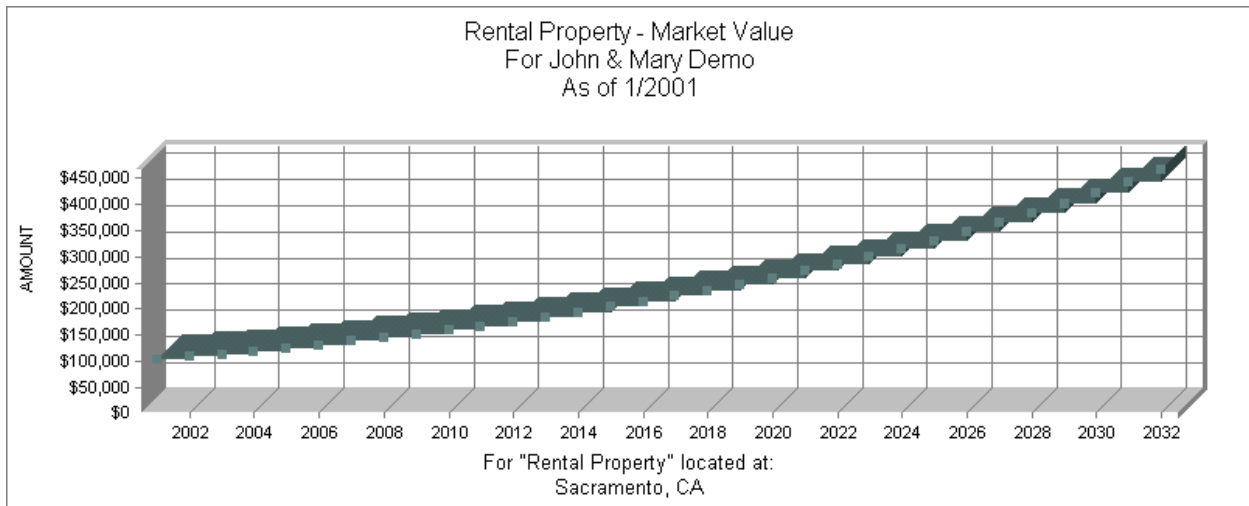
| | | | | | |
|--------------------------|---------------|---------------|---------------|--------------|--------------|
| 33. TOTAL RETURN: | 12.60% | 12.81% | 12.50% | 9.98% | 9.71% |
|--------------------------|---------------|---------------|---------------|--------------|--------------|

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The Rental Property Analysis program follows a standard investment property analysis format. From this base it calculates future investment performance based on stipulated appreciation and interest rate assumptions.

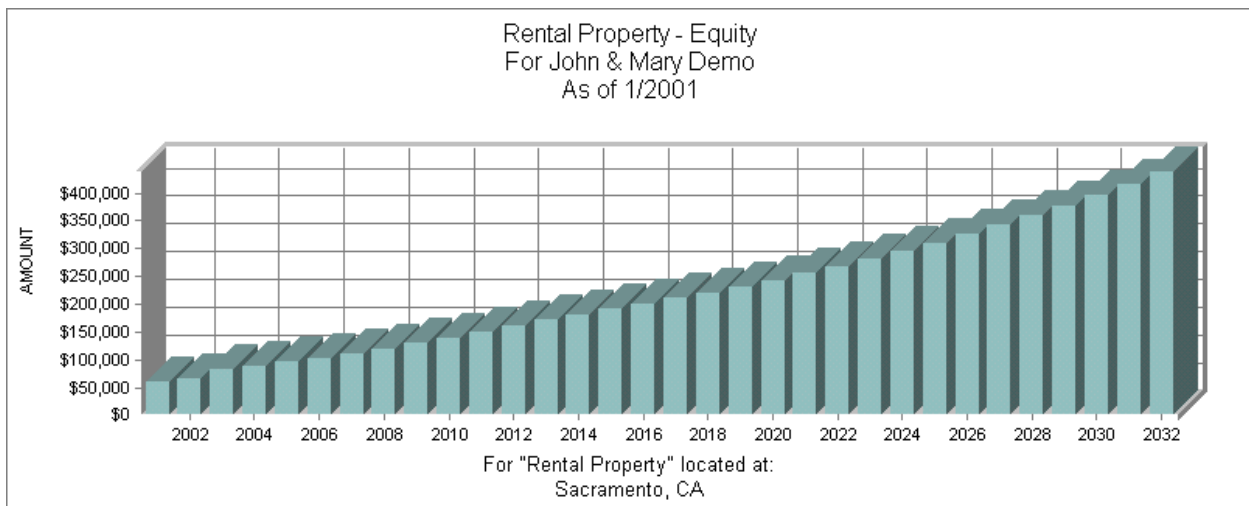
The following assumptions are built into this analysis for you:

1. The market value of the property increases at 5% per year.
2. Property taxes are assumed to escalate at 2% per year.
3. Gross rental income escalates at 5% annually.
4. Operating expenses are increased at an average of 3% annually.



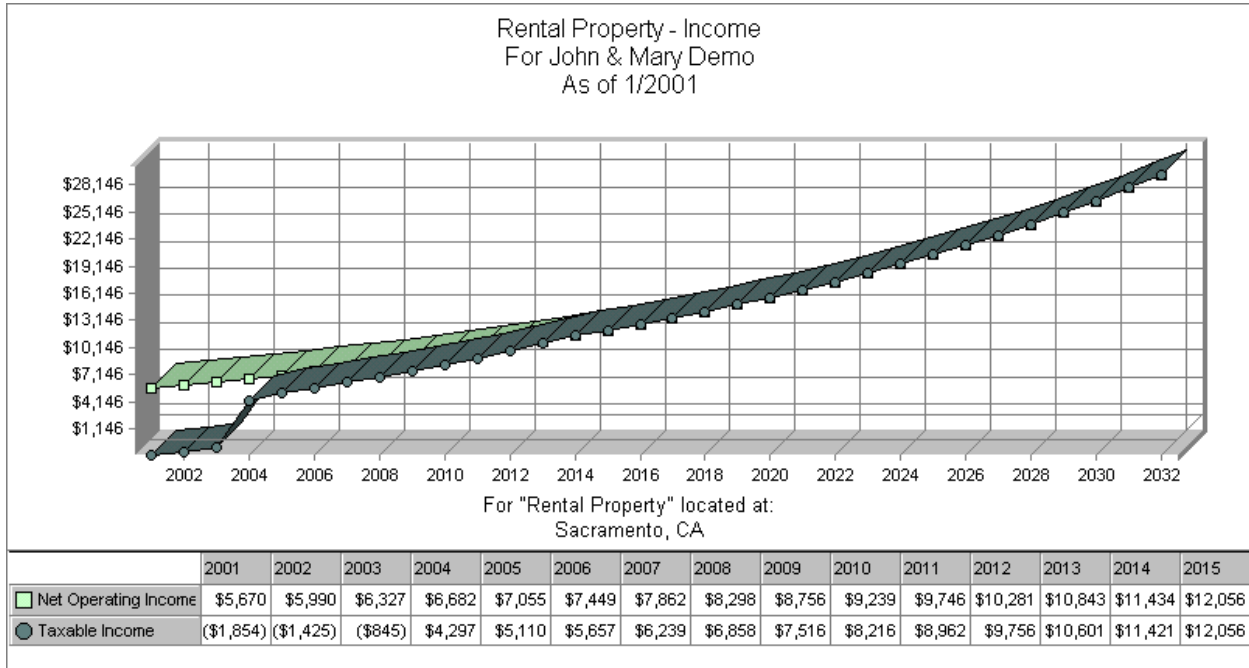
This report analyzes the property known as Rental Property. The following explanation applies to 2002.

The 20th line on the financial analysis is titled EQUITY. \$65,083 is the net cash (before income taxes) you would get if you sold the property at the end of the year.



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The 25th line down \$-1,425, titled TAXABLE INCOME, is the amount that would be used in determining your passive income and loss for the year.



The \$856 entered on line 27, titled PRE-TAX CASH FLOW, is the cash income or loss this property will produce without regard to any savings the tax write-offs will produce. After making the adjustment for the income tax savings of \$584 shown on line 28, we arrive at the AFTER-TAX CASH FLOW.

The final line of the report, TOTAL RETURN, expresses the after-tax return of 12.81% on this property when you combine both the After-Tax Cash Flow and annual Equity Increase due to the property's appreciation. It is important to keep in mind that all returns are figured on the previous year's equity.